

The European Trusted Shops Seal of Approval has been guaranteeing the safety of online shopping since 1999. Today, more than 10,000 online sellers already use our services to prove their reliability and to gain the trust of online customers. Each year, several million consumers purchase from online sellers that have been certified by us and use our Seal of Approval, Buyer Protection and Customer Review products. More than 100 employees in Cologne, Warsaw and Paris support the development of Trusted Shops in Europe.

To expand our branch in London, we are looking for a:

Country Manager UK

(m/f)

Your job

As Country Manager UK, you will (re)present Trusted Shops and expand our office in London. You will report directly to the company's management in Cologne and develop the operational and strategic aims for the United Kingdom. You will be responsible for establishing the Seal of Approval and increasing awareness in the British market. In cooperation with the central marketing department, you will plan and organise advertising measures and play an active role at trade fairs, conferences, workshops, etc. Your varied field of duties will include inter alia:

- Identifying market potential
- Forming and managing the local team
- Developing customer relations in the key account segment
- Communication and public relations work in collaboration with our marketing and PR department
- Forming strategic partnerships with shop software providers and Internet agencies
- Development and maintenance of collaborations with e-commerce associations and organisations

Our requirements

- Completed degree course, preferably in a commercial or technical field
- In-depth knowledge of the British e-commerce market as well as a large network
- Many years of experience in B2B sales
- Mother-tongue level English
- Knowledge of German and additional languages an advantage
- Exceptional customer orientation and good communication skills
- Clear entrepreneurial attitude in your thoughts and actions

You have an extensive e-commerce network and a distinct thirst for action. Besides, you have an entrepreneurial attitude. You lead your projects to success using clear structures, consistent management and transparent cooperation with all those involved. You win people over with your negotiation skills and confident, professional appearance. Then we look forward to receiving your application!

We offer

- A unique professional challenge with opportunities for personal growth for the next step of your career
- The opportunity to position a tried-and-tested, trustworthy product within the European growth market of e-commerce
- A position of responsibility with a great deal of independence and freedom
- A direct link to the top management

Contact

Are you interested? Please send your full application in PDF format, stating your salary expectation and the reference number **CMUK111213ts**, to:

Nicole Thiele
Jobs[at]trustedshops.com

We look forward to receiving your application!

www.trustedshops.com

Trusted Shops GmbH – Colonius Carré
Subbelrather Str. 15c, 50823 Cologne



TRUSTED SHOPS®
The safe way to web shopping